

JOIN OUR TEAM TODAY

Drilling Tools International, Inc. has quickly become the leading supplier of drilling tools for the global oil and gas industry. We recognize that our people are our greatest strength. Enthusiastic, passionate team members dedicated to being a part of our family is key to our success. We are committed to providing a safe, respectful work environment that cultivates a unified spirit – an atmosphere where our team works together for the common goal of providing the highest quality products along with excellent customer service. Drilling Tools International's recruiting is managed at the regional level. Feel free to call your local regional office to inquire about additional openings. We also post opportunities on our LinkedIn page.

APPLY HERE



Field/Corporate Sales – Oklahoma, City, OK Based

Responsible for engaging clients for the purpose of proposing solutions and applications for Drilling Tools International, Inc. products and services. All Account Managers are expected to adhere to all safety and quality policies of Drilling Tools International, Inc. **MANDATORY: All Candidates MUST BE operator and directional drilling focused and should have existing strong relationships with Mid-Con based clients, field superintendents, company man, drilling engineers in the corporate offices, and directional drilling companies.**

Education:

- High School with some college
- College graduate preferred

Experience:

- +5 years of sales and oilfield service experience.
- Preferably downhole drilling tools

Qualifications:

- Excellent verbal and writing skills
- Excellent internal and external communication skills
- The ability to communicate with clients in a professional manner
- An understanding of strategic account planning
- Able to work with other DTI sales team members
- Have a good understanding of the directional drilling business and client challenges
- Must have valid license and maintain an acceptable and insurable driving record. DTI is an equal opportunity employer

Key Responsibilities/ Essential Functions of the Position:

- Establish and maintain a professional relationship with assigned and new clients/accounts as perspective customers of Drilling Tools International, Inc.
- Probe clients for their challenges, and prescribe DTI technology solutions
- Submit professional proposals for DTI products and services
- Provide Sales Reporting updates to keep everyone abreast on account activity, hurdles and progresses.
- Travel required as needed.
- Other duties as assigned.

Competitive wages and complete benefit package offered. Resumes may be submitted to HR@drillingtools.com with the subject line of: Field/Corporate Sales, Oklahoma City.



DRILLING TOOLS[®]
INTERNATIONAL

drillingtools.com

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LOCATIONS